

FROM THE PRESIDENT

Trevor McEnaney, NYELSA President



Dear NYELSA Members and Friends,

With summer coming to a close sooner than later and a new school year upon us, I wanted to take a moment to discuss the NYELSA Scholarship program, many high school juniors and seniors are looking towards plans for college, now is a great opportunity to promote this program,

NYELSA provides (2) scholarship awards statewide to the children of active-duty Fire Department and Police Department employees every year. We recently presented this year's awards in June which for me was a time for pause and reflection on this program and the potential.

The value this program provides goes beyond financial assistance to a college-bound child of these 1st responders. If we as a state association or a local member company take it as an opportunity to actively engage with the 1st responder community, It will bring visibility to our industry as a partner and a resource, which will create opportunities for a dialog around the day-to-day challenges and how to support each other in the pursuit of public safety.

Building and deepening these relationships brings a face to our industry. It shows we care, we can help to create a sounding board, provide educational opportunities around new technologies and code adaptations, these interactions will elevate our association beyond a sentence in a report or a number in a financial budget. We will have a voice in early conversations and we can partner and, in many cases, advise on the development of any legislative initiative.

As a member of NYELSA you can promote this program through your company in affiliation with NYELSA as an opportunity to network, deepen your relationship and brand within your local community area of geographic influence.

Please reach out to us for more information on how you can participate regionally to promote this program and get involved in your local community.

Enjoy the remaining days of summer and we will see you in the fall.

Sincerely,

Trevor McEnaney
NYELSA President



The New York Electronic & Life Safety Association

New York Electronic & Life Safety Association

(formerly the New York State Electronic Security Association, Inc.)
(formerly the New York Burglar & Fire Alarm Association, Inc.)

1971 Western Avenue
PMB # 1105
Albany, NY 12203

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Email: Info@NYELSA.ORG

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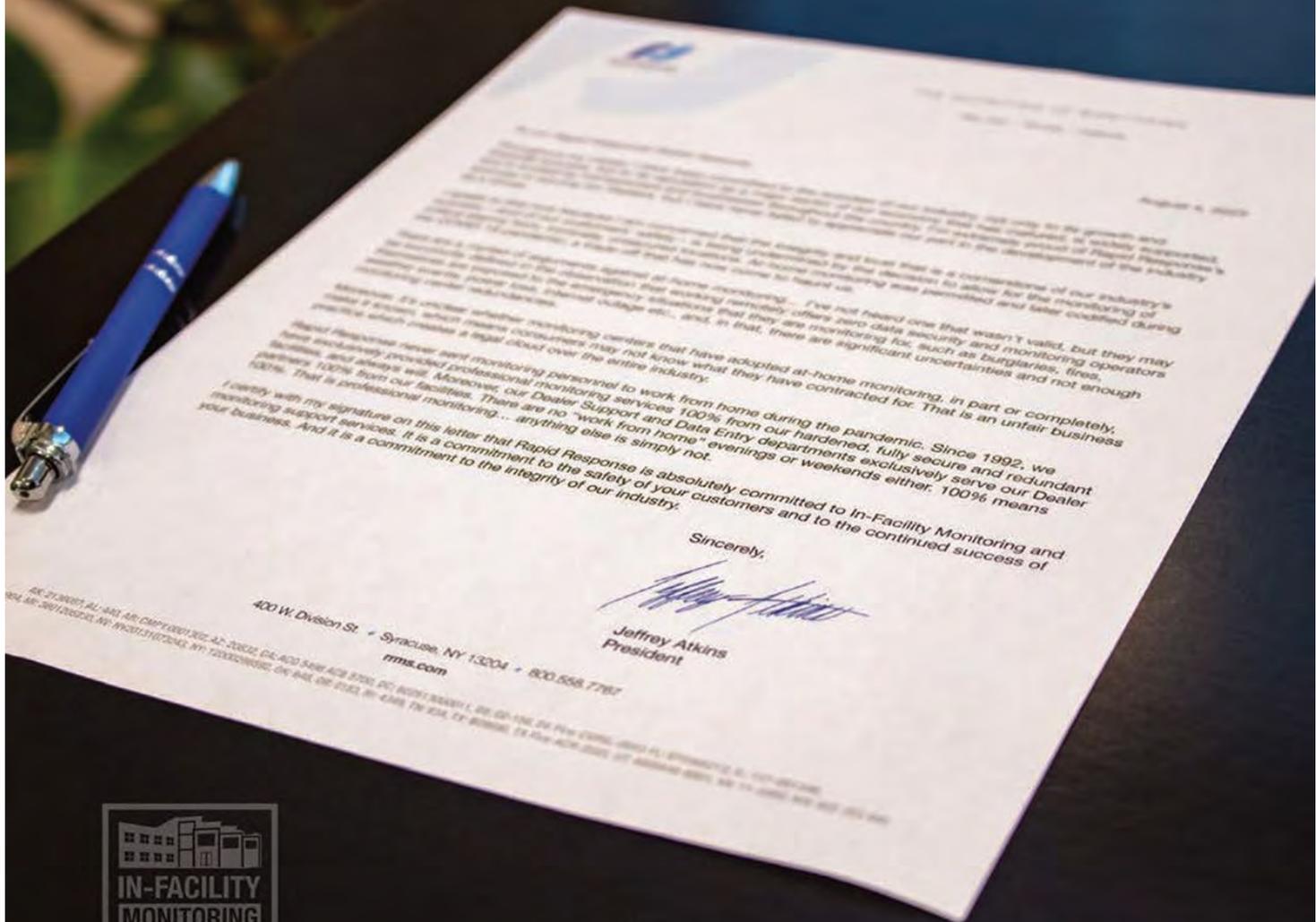
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New York Electronic & Life Safety Association

1971 Western Avenue - PMB 1105
Albany, NY 12203

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How Joining The NYELSA Can Help Your Business...

The NYELSA is committed to supporting you in building a successful business by providing a return on your membership investment through value-added services.

Ever feel like an ant crawling through a landscape of giant competitors?

If so, consider this: The average anthill packs plenty of collective power, and when its residents gather in large numbers, they can send even the largest beast running.

For security dealers and integrators the value provided by collaborating with your industry peers - offers your business access to resources that you wouldn't be able to obtain on your own.

Membership in the NYELSA offers a range of opportunities that can lead to enhanced business relationships and, ultimately, greater success.



Benefits of NYELSA Membership

Member Savings Program

Discounts on the products and services you are already using for your business.

NYELSA member have access to the buying power of the collective group which numerous businesses and their employees with tremendous spending clout.

We provide valuable savings programs in the many business categories including:

- Health Insurance,
- Business Insurance,
- Retirement Planning, 401K / MEP,
- Gasoline,
- Credit Card Processing,
- Payroll Processing,
- Facilities/ Maintenance & Operations,
- Office Supplies,
- Shipping,
- Technology,
- Telecommunications,
- Uniform Services,
- Wireless Services,
- and more.



Plus, consumer discounts are also available as an extended benefit you can provide for your family AND staff members...

Industry Insurance Program

Discounted access to an industry owned insurance program offering coverage for G.L., E&O, and Cyber coverage.



Peer-to-peer Networking

Regularly scheduled In-person and virtual membership meetings, AND an annual membership conference.

- Regional In-person Membership Meetings
- Virtual (Zoom Video) Membership Meetings
- Annual Membership Conference, with vendor exhibits, seminars sessions, social activities and membership meeting and elections...

Industry Legal Services

"Member" access to industry specific legal services and contracts.

Public Safety Initiatives

Interact with law enforcement and the fire service through our support of SIAC.

Supporter



Security Industry Alarm Coalition

Industry Watchdog

Monitoring nationally, statewide and locally for legislation and ordinances of concern to dealers and integrators.

Industry Training Courses

Instructor led classroom, virtual and online courses designed by the industry, for your technical, sales and business staff.

COURSES | Technical

- Certified Alarm Technician Level 1
- Electronic Access Control
- Advanced Intrusion Systems
- Troubleshooting, Service and Maintenance
- Video System Technologies
- Residential Fire Alarm
- Fire Alarm Installation Methods
- Professional Fire Alarm Design
- Life Safety Code
- International Building Code

COURSES | Non-Technical

- Security Sales Essentials
- Understanding Electronic Security Systems

CERTIFICATIONS

- Alarm Technician Level 1 and 2
- Video Technician and Systems Specialist
- Systems Integrator (CSI or CSSI)
- Service Technician
- Intrusion Technician Level 2
- Residential Fire Alarm Inspector
- Fire Alarm Technician Level 2 & 3
- Security Salesperson



MARK YOUR CALENDAR



NOV 18-20 2025

JAVITS CENTER | NEW YORK CITY

SIA EDUCATION@ISC: NOVEMBER 18-20
EXHIBIT HALL: NOVEMBER 19-20

COMPREHENSIVE SECURITY

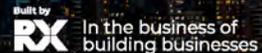
FOR A SAFER, CONNECTED WORLD

ISC East, the leading security and public safety event in the Northeast, takes place in NYC with the support of premier sponsor SIA and in partnership with ASIS NYC. Discover the newest technologies from leading brands, network with top industry innovators, and access specialized education and training opportunities. Pre-register today and join thousands of security professionals at the most comprehensive East Coast event.

LEARN MORE isceast.com



#ISCEAST



Industry Happenings

Industry Calendar

NYELSA

October 9, 2025 Annual Meeting (Virtual)

NYELSA will be holding the annual meeting this year virtually. Elections are scheduled to happen at that time.

Members, keep an eye out for your ballot.

More details to follow. Stay Tuned!

ISC East

November 18 - November 20, 2025 Javits Center, New York, NY

ISC East is the Northeast's leading security and public safety event, hosted in collaboration with premier sponsor Security Industry Association (SIA) and in partnership with ASIS NYC. Each year, in order to keep our communities safe and secure, security dealers, installers, integrators, and consultants, along with corporate, government and law enforcement/first responder practitioners, convene in New York City to network, learn and evaluate the latest technologies and solutions from premier exhibiting brands. The combination of one-on-one conversations with top innovators, a variety of show events, and cutting-edge education and training, makes ISC East the most comprehensive East Coast event in the security and public safety landscape.

NYELSA Training Calendar

**July 9-11, 2025
Advanced Intrusion Systems**

**July 23-25, 2025
Fire Alarm Installation Methods**

**August 6-8, 2025
Troubleshooting, Service, and Maintenance**

**October 8-10, 2025
Level One Certified Alarm Technician**

**October 22-24, 2025
Advanced Intrusion Systems**

**November 5-7, 2025
Fire Alarm Installation Methods**

**November 19-21, 2025
Troubleshooting, Service, and Maintenance**

Visit the NYELSA.ORG website for more details and to register. The full calendar and registration form or also available in this newsletter on pages 10 and 11.

What's Inside the Security Signal

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Benefits of Membership – p. 4-5

Industry News - p. 6-7

Training & Schedule - p. 9-10

Many thanks to our valued advertisers

LEGISLATIVE UPDATE

False Alarm Bill is on the move in New York

False Alarm Bill has passed both houses before the Senate and Assembly ended their 2025 sessions. The bill will be going to the Governor to sign.

NY State Bill 2025-S4328/A03343 has passed both houses and is going to the Governor for signature.

NYELSA has been working with our lobbyist in conjunction with ADT and bill sponsors to get this bill passed.

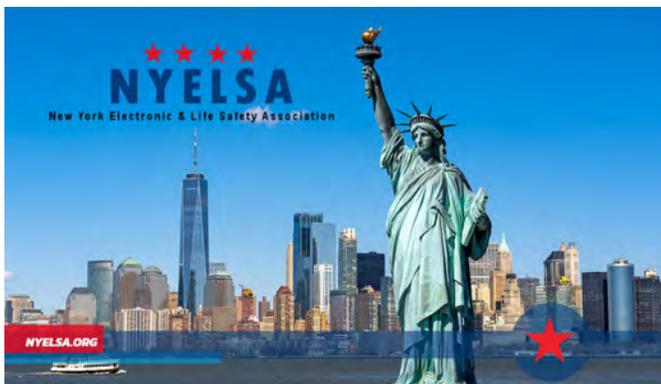
This relates to the fines for false alarms by an alarm system. NYELSA has been working for several years to see this bill move thru both houses.

It was thought that it would pass both houses last year but at the last minute it stalled.

New sponsors were sought and obtained heading into this year. After much anticipation, it has finally passed both houses.

NYELSA continues to keep an eye on S4328/A3343 as we wait for this to be delivered to the Governor and ultimately signed.

NYELSA continues to work with our lobbyist group. Our lobbyist continues to work hard and is expected to set up a meeting with the Governor's office shortly in an effort to see the bill get signed.



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Security Industry Alarm Coalition	972-377-9401

Please Support Those Who Support The New York Electronic & Life Safety Association

The advertisement features a man in a dark suit and tie, wearing red boxing gloves. He is holding a stack of papers, with a yellow pushpin on top. A small sign on the papers reads "REGULATIONS". The background is dark and textured.

**WE NEED
YOUR SUPPORT**

**TO FIGHT ADVERSE
ALARM ORDINANCES**

We bring together law enforcement and alarm associations to fight against alarm ordinances that if passed, could seriously jeopardize your business!

If you neglect the problem until it reaches your door, it might be too late...



Make a difference in your future.
Donate to SIAC today at siacinc.org.

NYELSA / NTS TRAINING

NYELSA 2025 "Virtual" Training Course Schedule(s)

Course Part	81 Hour Security / Fire Alarm Installer License Course	Course Dates
Part 1	Level One Certified Alarm Technician	February 12 - 14 April 23 - 25 June 18 - 20 October 8 - 10
Part 2	Advanced Intrusion Systems	February 19 - 21 May 7 - 9 July 9 - 11 October 22 - 24
Part 3	Fire Alarm Installation Methods	March 5 - 7 May 21 - 23 July 23 - 25 November 5 - 7
Part 4	Troubleshooting, Service & Maintenance	March 19 - 21 June 4 - 6 August 6 - 8 November 19 - 21

Month	Continuing Education Courses (non-license related)	Course Dates
September	Residential Fire Alarm	September 4
CALL	Video System Technology	CALL
CALL	Electronic Access Control	CALL
October	Professional Fire Alarm Design	October 16 - 17

Additional course topics available. Private classes available for 10+

Understanding the NYS Security / Fire Alarm Installer License Requirements:

Need for license: An individual, firm, company partnership or corporation must be licensed if it installs, maintains or services alarm systems, including, but not limited to, such items as detectors, control devices and alarm communication systems, conduits and associated wires of alarm systems; or if it holds itself out to the public as being able to do so. **This shall include, but not be limited to,** selling alarm systems to consumers when the installation, maintenance or servicing of the alarm system will be subcontracted to or otherwise performed by another;

A **security and fire alarm installers license is required for the installation, maintenance or servicing** of a closed circuit television system (CCTV), or video surveillance system, if such system is used, either full-time or part-time, for the detection or monitoring of intrusion, break-in, theft, movement, sound or fire; and electrical entry systems which detect and/or provide notification of intrusion, break-in, theft, movement, sound or fire regardless of the number of entry points.

Who Should Attend? *Technicians, service personnel, installation personnel, sales staff, and business owners.*



(800) 556-9232

Email: info@nyelsa.org

Website: NYELSA.ORG

Registration Form on other side



12/1/24



New York Electronic & Life Safety Association

APPLICATION FOR NYELSA MEMBERSHIP

(Please print or type)

Regular Member

Regular Applicant Member

Associate Member

COMPANY INFORMATION

Company Name: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: (_____) _____

Website: _____

NY Alarm License #: _____

Year Company Started: _____ Total Number of Other Locations: _____ *(Attach list on separate sheet)*

COMPANY CONTACT

Designated Voting Rep: _____ Title: _____

Email: _____

- **Regular Member:** shall have as its major activity in the electronic security industry, the installation, servicing or monitoring of burglar alarms, fire alarms, supervisory systems, and other electronic security systems; and holds a current New York State Alarm License as per Article 6D of the General Business Law of New York State.
- **Regular Applicant Member:** shall have as its major activity in the electronic security industry, the installation, servicing or monitoring of burglar alarms, fire alarms, supervisory systems, and other electronic security systems; and is currently completing the process or applying for a New York State Alarm License as per Article 6D of the General Business Law of New York State.
- **Associate Member:** shall have as its major activity in the electronic security industry, the business of manufacturing, distributing, supplying products or services generally used by the members of the Association.

MEMBERSHIP DUES = \$295.00 per year * ASSOCIATE MEMBERSHIP DUES = \$395.00 per year

* Regular Membership Dues are based on applicant location. Companies with multiple NY locations are encouraged to apply for membership for each NY branch location.

Applicant agrees to abide by all by-laws & code of ethics as adopted by the membership of the NYELSA.

Payment Type:	Master Card	VISA	American Express	Check Payable to NYELSA _____
Card #:	_____			Expiration Date: _____
Card Holder Name:	_____	Card Security Code:	_____	Card Zip Code: _____
Card Holders signature:	_____			

Please submit this application and first full year dues payment to the NYELSA at the address listed below.

Membership is not transferable. Dues are not refundable. Membership is based on a calendar year (January 1 thru December 31). New members joining throughout the year will receive a pro-rated credit of their dues applied towards the subsequent year's dues renewal.

1971 Western Avenue - PMB # 1105, Albany, NY 12203
(800) 556-9232 • info@nyelsa.org

NYELSA 2025 Training Course Registration Form

Enter ## of Students Registering	Course Name	Course Dates <i>(circle selected date)</i>	NYELSA Member Price	Non - Member Price	TOTAL COURSE FEES
	Level One Certified Alarm Technician	February 12 - 14	\$395.00	\$495.00	
		April 23 - 25	\$395.00	\$495.00	
		June 18 - 20	\$395.00	\$495.00	
		October 8 - 10	\$395.00	\$495.00	
	Advanced Intrusion Systems	February 19 - 21	\$395.00	\$495.00	
		May 7 - 9	\$395.00	\$495.00	
		July 9 - 11	\$395.00	\$495.00	
		October 22 - 24	\$395.00	\$495.00	
	Fire Alarm Installation Methods	March 5 - 7	\$395.00	\$495.00	
		May 21 - 23	\$395.00	\$495.00	
		July 23 - 25	\$395.00	\$495.00	
		November 5 - 7	\$395.00	\$495.00	
	Troubleshooting, Service & Maintenance	March 19 - 21	\$395.00	\$495.00	
		June 4 - 6	\$395.00	\$495.00	
		August 6 - 8	\$395.00	\$495.00	
		November 19 - 21	\$395.00	\$495.00	
	81 Hour Security / Fire Alarm Installer License Course "Bundle"	February - March	\$1,495.00	\$1,895.00	
		April - June	\$1,495.00	\$1,895.00	
		June - August	\$1,495.00	\$1,895.00	
		October - November	\$1,495.00	\$1,895.00	
	Residential Fire Alarm	September 4	\$275.00	\$375.00	
	Video System Technology	CALL	\$375.00	\$475.00	
	Electronic Access Control	CALL	\$375.00	\$475.00	
	Professional Fire Alarm Design	October 16 - 17	\$375.00	\$475.00	

= Total # of Students

Total Course Fees =

Contact: _____	Student Name: _____
Email: _____	Student Email: _____
Phone: _____	Student Phone: _____
Company: _____	
Address: _____	
City: _____	State: _____ Zipcode: _____
Payment Type: Check () <i>Payable to NYELSA</i> Master Card () Visa () Amex ()	
Credit Card #: _____	
Expiration: _____	Sec. Code: _____ Zip Code: _____
Signature: _____	
<p>One form per student or provide a sheet with student info. You may register online or scan and email this form.</p> <p>NYELSA - 1971 Western Avenue PMB#1105, Albany, NY 12203 (800) 556-9232 info@nyelsa.org www.NYELSA.org</p>	